

5. Please state the amount and percentage of gross income received for each year in each of the last three (3) years from:

a. Government sources

2009

2008

2007

b. Client payment

2009

2008

2007

c. Private donations

2009

2008

2007

6. Please state the net income or net loss for the last three years.

2009

2008

2007

7. Please state the number of clients served annually for last three years.

2009

2008

2007

8. Please indicate the average cost per client for each of the last three years.

2009

2008

2007

9. Please indicate the dollar amount and percentage of expenses for the last three years.

a. Overhead

2009

2008

2007

b. Management salaries and expenses

2009

2008

2007

c. Travel

2009

2008

2007

d. Advertisement, solicitation and fundraising

2009

2008

2007

10. Please indicate the geographic area served.

11. Have you received the Seal of Excellence from the Maryland Association of Non-Profit Organizations and, if so, when? (if applicable)

Contact Person: _____ **Title:** _____

Email Address: _____ **Phone Number:** _____

*Please submit completed form to Joann Bruni, either by email at jbruni@Venable.com or by regular mail to Joann Bruni, Venable Foundation, 750 East Pratt Street, Suite 900, Baltimore, MD 21202. **Submissions must be received by September 15, 2010.***