Opening Keynote

Leonard L. Gordon, Partner, Venable LLP

VENABLE®

FTC Update: Enforcement Priorities & Key Cases

OCTOBER 22, 2013





agenda

- Product Claims
- Mobile Ad Media
- Consumer Privacy
- Financial Deception





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Kyah Faux-Fur-Collar Coat: Glam up your professional look with the Alice + Olivia Kyah coat, which features a plush faux-fur collar.

- Crepe with faux-fur (polyester viscose collar
- Self-tie waist
- Long sleeves
- Arched hem falls below hip
- Virgin wool/cashmere/polyester
- Dry clean
- Imported

<u>The Neiman-Marcus Group, Inc.,</u> <u>DrJays.com, Inc.,</u> and <u>Eminent, Inc.</u> (consent orders)















Introducing Refresh. Adds Beauty.

Reduces Household Odors.

The first and only paint with Arm & Hammer® Odor Eliminating Technology and 9 VOC. By painting with Refresh, not only will you be using a premium paint, but you will also be using the largest area of your home to reduce odors day after day. Now that's multi-tasking!

- O How It Works?
- O Where To Use It?
- Where To Buy







Our Biogreen® Memory Foam





Visco-elastic foam is the only substance which can make a total imprint of your body, but then slowly come back to shape after your body weight is lifted. This slow return rate is what allows a comfortable, yet supportive contouring of all the bumps and curves of the body that eliminates the rebound pressure that hard springs and rubberized foam has when you compress it with your body. Visco-elastic memory foam can commonly be seen in 3lb, 4lb., and 5lb. densities. Our special **Biogreen®** proprietary, pressure sensitive, viscoelastic memory foam material is an approximate 5lb. density and is free of dangerous chemicals like PBDE, TDI, Boric Acid and Bromine. An independent laboratory even measured no V.O.C. (Volatile Organic Compounds) outgas ratings. In fact, not only does our **Biogreen®** memory foam lack that common smell often associated with new foam, but during the independent laboratory test, the only detectable reading came from an approximate one percent water vapor. With so much concern about the release of chemicals in our atmosphere and toxins absorbed by our bodies, you can feel good knowing that our

Biogreen® memory foam offers a truly hypo-allergenic, environmentally friendly, and non-toxic experience. Our Biogreen top foam layer is approximately a 5lb. density and is ultra pressure sensitive. Underneath this layer, we use a slightly more dense and over twice as firm 5lb. memory foam for extra support. This will allow the mattress to be more instantly comfortable in all temperature environments, but still very supportive and durable in structure. We then ventilate the Biogreen foam layers and place underneath it a medium-firm, high resilient, polyurethane airflow channel support layer, with an extra support underneath, while still retaining our Patented Airflow Transfer SystemTM.



Relief-Mart, Inc., EcoBaby Organics, Inc., and Essentia Natural Memory Foam Company (proposed consent orders)









Up To Claims

- Windows Cases
- Survey
- Medifast

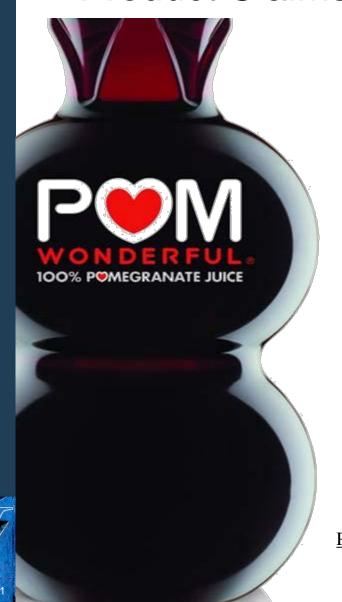












<u>POM Wonderful LLC</u>, <u>Roll Global LLC</u>, <u>Stewart A. Resnick</u>, <u>Lynda Rae Resnick</u>, and <u>Matthew Tupper</u> (appeal pending)



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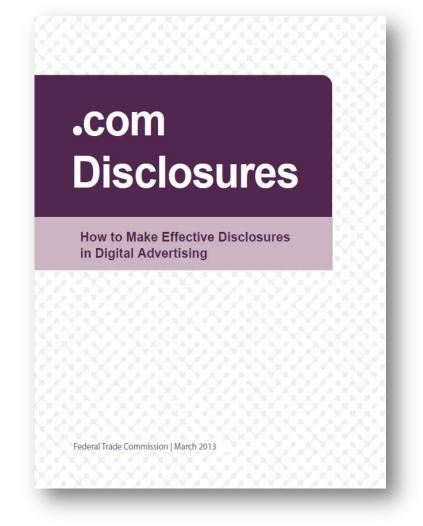
















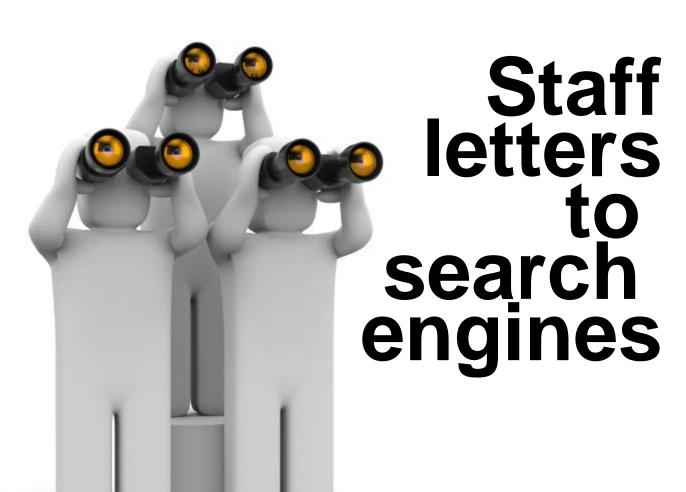
"If a disclosure is necessary to prevent an ad from being deceptive, unfair, or otherwise violative of an FTC rule, and it is not possible to make the disclosure clearly and conspicuously, then that ad should not be disseminated.

(continued on next device)

This means that if a particular platform does not provide an opportunity to make clear and conspicuous disclosures, then that platform should not be used to disseminate ads that require disclosures."









VENABLE *







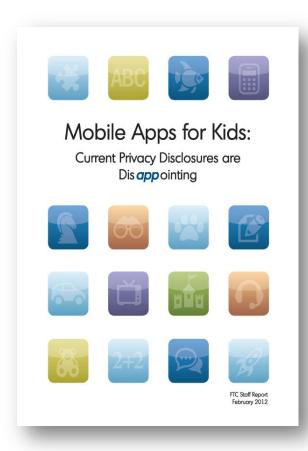


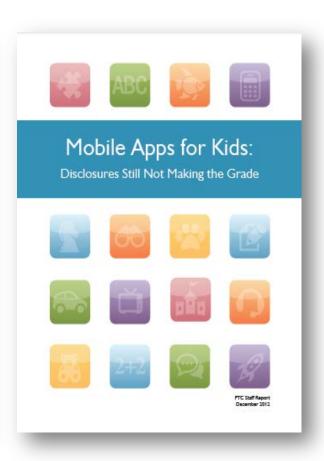
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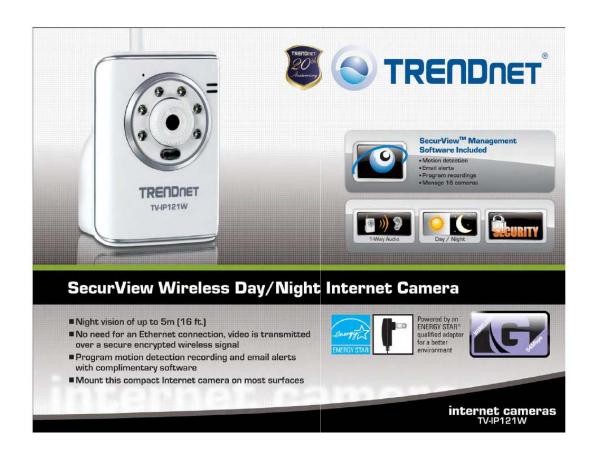
















- Wyndham
- LabMD













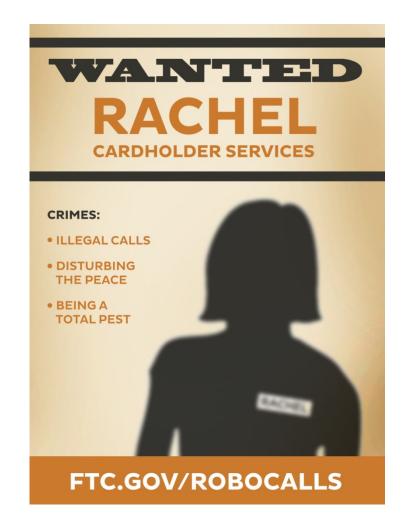
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Financial Deception







Financial Deception





John Beck Amazing Profits, LLC, John Alexander, LLC, Jeff Paul, LLC, Douglas Gravink, Gary Hewitt, John Beck, John Alexander, Jeff Paul, Family Products, LLC, and Mentoring of America, LLC (judgment)



contact information

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