

Keep Your Head Above Water:

How to Help Your Head Avoid Costly Mistakes



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overview

- based on observations, experience, rumor & ego
- what gets a head's head under water?
 - failing to monitor the board (who is the next chair)
 - blind-siding trustees (hearing on drop-off line)
 - ignoring "politics" of school (past termination)
 - getting too far ahead of community (Pat's mantra)
 - acting inconsistent with culture (house parties with alcohol)
 - botching key legal challenges
 - □ sexual abuse matter (current and historic)
 - employee terminations
 - governance
 - □ student discipline
 - ☐ HOS' employment scaffolding





experienced (long term) vs. inexperienced (new) mistakes

- experienced (and or long term)
 - afraid/doesn't understand financials
 - board snafus: over confident, fails to monitor, controls, disrespects
 - doesn't keep tabs on community (parents, donors, key constituents)
 - "old school" response to legal challenges (payment of HOS assistant)
 - fails to make necessary changes (3rd grade math teacher "friend")

new (and or inexperienced)

- afraid/doesn't understand "financials"
- little board experience
- ignores or over reacts to legal issues
- threatened by CFO/ CFO board relationship
- new to fund raising
- makes <u>quick</u> or <u>too many changes</u> vs drinking coffee during first year





cfo/hos partnership essential to success

- challenges of weak cfo/hos relationship
 - reluctant to advise hos
 - confidence in making tough decisions: audit, form 990, "mistakes"
- benefit of partnership
 - open and honest communication without FEAR
 - impact, implication & fallout of financial decisions
 - supports head & head's initiative (JUST LIKE BOARD/HEAD)
 - gives head sounding board
- security of cfo critical!
 - most important member of "management team"
 - multi-year contract
 - □ severance payout for termination (12 to 18 months)
 - salary based on comparable data (schools same as HOS)
 - □ other key benefits i.e. 457(b)





professional development for head & cfo

- keeps everyone current, fresh and happy
- head of school
 - not just "strategic thinking", "curriculum"
 - governance: "leadership through partnership", bylaws, legal implications
 - legal issues: current (abuse) and established (wage and hour)
 - practical operations: financials, budget, development, endowment, retirement
 - local and national: community of heads, associations,

• CFO

- GO TO CONFERENCES! GET OUT OF SCHOOL!
- You have the time! Make the time!
- STOP PUTTING YOURSELF LAST! (same with your team!!!)
- Stay current: especially on legal issues
- Create a network of CFOs





legal issue: head of school contract

- head needs to understand terms
 - engage lawyer for review and consultation NOT negotiations
 - monitors renewal provisions

key provisions

- termination without cause
 - ☐ including 12/18 months severance; security to make tough decisions
- coach
 - ☐ selected by head
- down time (heads get cranky)
 - vacation, sabbatical, summer telecommuting
- evaluation process
- position and role on board:
 - voting vs non-voting, vote needed to terminate

cfo involvement:

- review of terms: life insurance cost, 403(b) contributions
- obtain comparable data: for intermediate sanctions, fairness to head
- share data with "board" & head: local and national sources





legal issue: sexual abuse of alumni

overview

- abuse by faculty as well as by fellow students
- significant legal and reputational exposure
 - criminal and civil (against the school)
 - ☐ reputational exposure is extremely damaging (Lawrenceville, Choat)
- take all claims seriously and act quickly
- be proactive to avoid scrambling once claim comes forward
- claims via call, email, letter, newspaper article comes to the school

proactive steps

- lawyer, crises management firm, investigator (best if they have worked together)
 - ☐ well versed in this area, interview for comfort and style
 - ☐ lawyer engages crises management and investigator for privilege
- establish a task force
- find insurance policies going back as far as possible
- consider reviewing personnel files of former employees
- create policies addressing
 - boundaries (between adults and studnets)
 - ☐ reporting allegations of current "abuse" or concerns by students, faculty others
 - reporting to child protective services





legal issue: decisions related to employees

- no such thing as "employment at will"
- employees can bring the following claims
 - discrimination based on protected category
 - age, race, national origin, gender, disability and other categories based on state law
 - breach of employment contract
 - breach of provisions in handbook
 - whistleblower claims
 - violations of other laws (fmla, workers compensation, wage & hour)
- contracts are yearly but why isn't it renewed?
- plenty of lawyers that need work
 - can't promise you won't get a law suit
- have a justified, defendable reason for employment action
 - performance or behavior (documented)
 - reduction in staff, program, enrollment
 - supported by contract, handbook, past practice, communicated to employee





legal issue: student discipline

- numerous challenges by parents
 - common college application
 - helicopter parents
- clear policy is essential
 - communicated to students, parents, faculty, (trophy spouse)
 - □ assemblies, parent meetings, enrollment agreement, handbooks, signed statements
- establish definition of "consent"
- code of conduct for students addressing
 - social media, dishonesty, 24/7 or just at school
 - consequences of violation of code of conduct
 - "behaviors inconsistent with the expectations of the school"
 - consider process of review or consideration
 - ☐ Faculty, students, administrators
 - ☐ Are parents, lawyers, faculty representative in addendance
 - Appeal process
 - Ultimate decision maker





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