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EMPLOYEE ENGAGEMENT: LEGAL ISSUES AND PITFALLS

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Corporate Philanthropy and Volunteerism can be Important Parts of an Employee Engagement Program

- Matching contribution programs
- Employee service days
- Walkathons
- Mentoring, tutoring programs





Rationale Behind Employee Engagement Programs

- Part of corporate culture
- Attractive to employees and recruits
- Employee morale and teambuilding
- Public relations benefits to company
- Improve relations with the community



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Major Issues Associated with Employee Engagement Programs

- Tax issues for the company and the employee
- Liability exposure for the company
- Employment-related issues





Matching Contribution Programs – Different Models

- Allow employees to participate in determining company charitable contributions
- Company or company foundation matches employee charitable contributions
- Match volunteer service with dollars "Dollars for Doers"

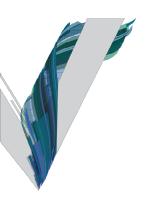




Issues Related to Matching Programs

- Tax consequences to employees income to employees?
- Possible employee benefit issues
- Possible abuses
 - Is the employee benefiting economically from the match?
 - Need for process and some due diligence
 - Proper documentation





Special Issues When Match Made from Company Foundation

- "Incidental and tenuous" exception to self-dealing rules
- Foundation can't pick up an employee obligation
- Can't pay for employee's football tickets



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Matching Internationally

- AML/OFAC issues
- Practical difficulties with foreign matching
 - Language issues
 - Verifying foreign charities can be time consuming
- Use of international donor advised fund
- If through foundation, then need to exercise expenditure responsibility or do an equivalency determination





Using the Company Foundation to Match Contributions to Foreign Charities

• PRIVATE FOUNDATION DISTRIBUTION RULES

- Private foundations are required to make annual "qualified distributions" equal to 5% of their assets
- Grants to "non-charities" are deemed to be taxable expenditures subject to penalty taxes unless expenditure responsibility is exercised



Grants to Foreign Charities

- Grants to foreign charities will be deemed qualified distributions and will not be treated as taxable expenditures if:
 - The foreign charity has been recognized by the IRS as a 501(c)(3) public charity
 - The donor foundation makes a good faith determination that the foreign grantee is the equivalent of a U.S. public charity by either:
 - Exercising expenditure responsibility, or
 - Making an equivalency determination



Expenditure Responsibility

- Pre-grant inquiry limited inquiry concerning potential grantee
- Requires written agreement with grantee that
 - Requires repayment of amounts not used for grant purposes
 - There will be annual reporting
 - Books and records will be made available
 - Prohibits activities not consistent with 501(c)(3) status
- Donor must report expenditure responsibility grants on its annual Form 990-PF



Equivalency Determination

- Grantor private foundation makes a good faith determination that the foreign grantee is the equivalent of a U.S. public charity based on either:
 - An affidavit of the grantee
 - Written advice from an attorney, CPA, or enrolled agent that the organization is the equivalent of a U.S. public charity





Affidavit of Grantee

- Must be in English
- Requirements set out in Rev. Proc. 92-94
- Requires fair amount of information
- Grantee may find it difficult to provide



Opinion of Counsel

- Very expensive
- Proposed regulations permit advice from "any" attorney, CPA, or enrolled agent (not just counsel to the distributing foundation or donee organization) – should lower costs of equivalency determination
- Opens door to possibility of creating a "repository" of equivalency determinations available to any foundation



When to Use Expenditure Responsibility

- Grantee's governing documents are in a foreign language and not easily translated
- Grantee has poor recordkeeping
- Hard to determine whether grantee is a public charity
- One-time grant to grantee
- Need to make grant quickly e.g., disaster relief



When to Make an Equivalency Determination

- Grantee is a church, school, or hospital
- Grantor anticipates making multiple grants to grantee over a period of years
- Grant is for capital equipment or for endowment
- General support grants, rather than support of a specific program
- Grantee will find it difficult to do annual reporting



Risk Factor 1 = Liability for unpaid wages

- Statutory presumption of employee status
- Class or multi-plaintiff liability

Mitigation

- Presumption rebutted where all of the following apply:
 - ✓ Volunteer/charity event unrelated to company's usual business
 - ✓ Employee participation does <u>not</u> bring direct economic benefit to company
 - \checkmark Event takes place outside regular working hours
 - ✓ Employee participation is truly voluntary
 - \checkmark Company does not employ and regularly pay workers to participate in event



Risk Factor 2 = Injury to employee

- Workers' compensation liability
- Civil liability (personal injury damages)

Mitigation

- Waiver of liability (limited utility) consider use of electronic signatures
- Insurance
 - ✓ Review company policies (accident, GL, workers' compensation)
 - ✓ Review volunteer organization's policies (accident, GL, workers' compensation)
 - \checkmark Procure special event or sponsorship insurance
- Indemnity agreement (utility depends on solvency of volunteer organization)



Risk Factor 3 = Injury to third party caused by employee

Civil liability (personal injury damages)

Mitigation

- Insurance
 - ✓ Review company policies (accident, GL, workers' compensation)
 - ✓ Review volunteer organization's policies (accident, GL, workers' compensation)
 - ✓ Procure special event or sponsorship insurance
- Indemnity agreement (utility depends on solvency of volunteer organization)
- Volunteer Protection Acts federal and state



Risk Factor 4 = Injury to third party caused by volunteer organization

Civil liability (personal injury damages)

Mitigation

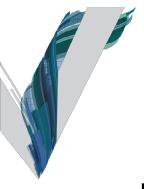
- Add company as additional insured under volunteer organization GL policy
- Indemnity agreement (utility depends on solvency of volunteer organization)



Additional considerations

- ✓ No alcohol
- Does company have "hired and nonowned" automobile insurance coverage
- ✓ Take reasonable precautions (water, adequate security, lighting)
- ✓ Training for volunteers
- ✓ Background checks for volunteers





Tax Issues to Employee

- No deduction for services
- If providing goods or services to employee or reimbursement, need to comply with fringe benefit rules



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